Developing a Mission Statement for Your Business

Your mission statement: Defines the purpose of your business and the effect you intend to

have on the world around you. It states what you do for others and the approach you follow in order to achieve the aspirations you've set. Think of your mission as the route you'll follow to achieve your vision and the promise you make to those who will do business with you. In one sentence describe what your business does: ______. In a minimum of words, describe what your business offers your customers ______. In a phrase, describe the group of people you serve ______. What benefit(s) or positive outcomes do you "promise" your customers? ______. **EXAMPLE**: (Name of Your Business) provides (description of the product(s) or service(s) that your business provides) for (describe the group of people you serve) who seek (define the positive benefit you deliver) In one sentence create your Mission Statement:

Developing a Vision Statement for Your Business



Within the next 3 years grow	
{busin	ess name}
into a successful	
{ local, regional, r	national international)
{type of business}	
providing	
to	-,
{Describe target market}	
With annual gross sales of	
And a net profit margin of	%

And a net profit of	 •