**Is Farming for You?**

Please write a number in the blank space for each question. The numbers indicate to what degree the statement describes you.

0: this does not describe me at all

1: this does not usually describe me

2: sometimes this is true about me, but not all the time

3: I am like this most of the time

4: this describes me well, this is exactly like me

\_\_\_\_\_ I am not bothered by dirt, bugs, manure, compost or other things that a lot of people think are unpleasant.

\_\_\_\_\_ I like financial planning. I’m good at taking notes, crunching numbers, and evaluating costs.

\_\_\_\_\_ I am good at marketing, promotion, and seeking new market opportunities. I believe in

my product and am good at “making the sale.”

\_\_\_\_\_ I want to make a living from my work.

\_\_\_\_\_ I am good at time management and making schedules. I like keeping records and consider myself to be well organized.

\_\_\_\_\_ I am a good problem-solver. When something breaks, I usually try to fix it myself before taking it to a shop.

\_\_\_\_\_ I like hard, physical work and don’t mind being tired at the end of the day. I am okay working in the heat or cold and I don’t mind being a little bit uncomfortable when I am working.

\_\_\_\_\_ I am financially savvy, thrifty, and tend make do with what I have rather than buying new things.

\_\_\_\_\_ I am good at interacting with people in business relationships. Whether it is a landowner or a customer, I find it easy to get along with people who have different personalities and backgrounds.

\_\_\_\_\_ I can improvise, make do, and go with the flow. I’m not easily frustrated, and don’t get too upset when things don’t go according to plan.

\_\_\_\_\_ I value hard work, accomplishment, and quality of life over a high income or material comforts.

\_\_\_\_\_ I love growing plants and/or taking care of animals, and am generally good at keeping them alive and healthy.

**\_\_\_\_\_ Total for this page**

\_\_\_\_\_ I know that I don't know everything — I enjoy learning and constantly working to expand my knowledge and skills. I'm comfortable learning from my mistakes and also like learning from others who are experienced in farming.

\_\_\_\_\_ I don’t mind being alone, and am happy working by myself for long periods of time. I don’t need people to tell me I’m doing a good job to be satisfied with the things I accomplish.

\_\_\_\_\_ I like to get up early, get going with my day, and don’t tend to stop until I feel like I’ve accomplished all the things I wanted to get done. I don’t mind having a flexible work schedule and working nights and weekends.

\_\_\_\_\_ I am a good long-term planner; so I’m good at identifying what needs to be done and prioritizing tasks in order of importance.

\_\_\_\_\_ I view farming as a business that will be profitable and pay me a living wage.

\_\_\_\_\_ I am good at giving direction and explaining to others how I expect things to be done in a precise and tactful way.

**\_\_\_\_\_ Total for this page** **\_\_\_\_\_ Overall total (pages 1 &2)**

Please add up the numbers of all of your responses. Then use the categories below to understand what your score indicates.

\*Please note that scoring should not be taken as an absolute indicator of competence, but merely as an informational tool about the various factors that go into running a successful farm business\*

0-18 — farming as a career may not be for you — But, it could be a great hobby! You might try starting a garden, going to farmer's markets, joining a garden club or volunteering at a community garden.

19-36 — farming might not be an ideal career for you— But you might try your hand at homesteading, producing your own food, or backyard chickens. If you enjoy sharing this interest with others, Master Gardeners could provide an outlet for that.

37-54 — you seem to have what it takes to pursue farming as a job — But, you might not be quite ready to own your own farm. Try starting with beginning farmer classes, workshops, and internships. See if you can get some farming experience by working on a profitable production farm as an employee.

55-72 — you may have what it takes to own your own farm business! — In order to pursue this further, you might attend our farm business planning class and production workshops, and start formulating a business plan.