





#### **DIVERSIFICATION**



#### **FARMERS MARKETS**







## FARMERS MARKET ATTENDANCE 20 VENDORS 400 VISITORS PER WEEK (15 WEEKS) 6000 VISITORS **AVG VISITOR SPENDS \$25** \$150,000

### **FARM STAND**



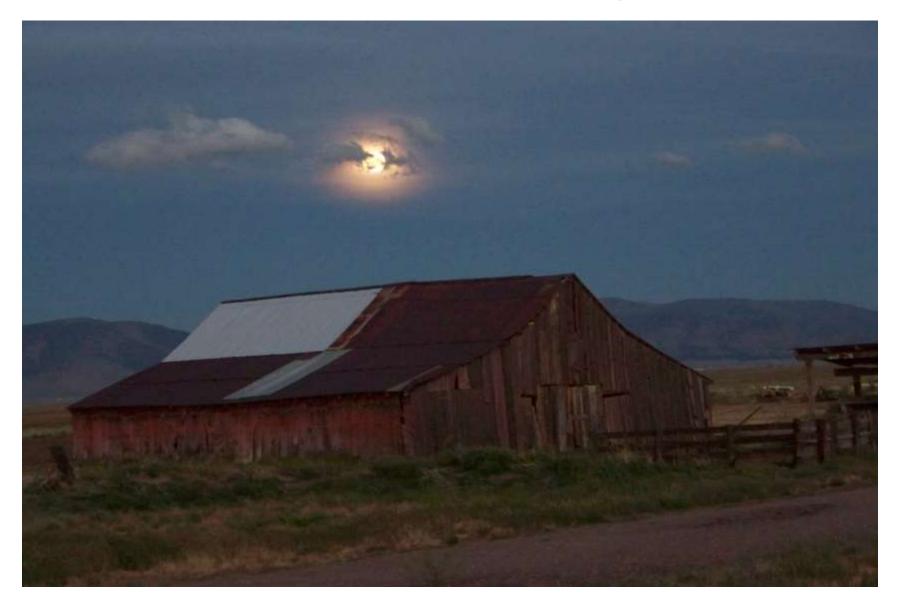


## FARM TOURS/DEMO'S





## **BARN DINNERS**









SIERRA VALLEY FARMS & MIKE TROMBETTA OF FARM TO BELLY CATERING

#### invite you to the barn!

THIS SPECTACULAR DINNER SERIES CELEBRATES FOOD, FARM, AND COMMUNITY

Four nights only!

June 20

Carl Sumaneau CATE SPICE - TRUCKEE July 18

Tommy [innett CAMPO - KIND

August 8

Billy McCullough FORMIELT DEACONILY - TRUCKET September 12

Michael Plapp FORMERLY OF MORCAN'S LOBSTER SMACK CURRENTLY BAXTER'S BISTRO - TRUCKEE

\$125 PER PLATE

All-inclusive 4-course meal of Farm-Fresh food. wine & beverage and live music Starting at 4:30 p.m.

#### Sierra Valley Farms — Dinner in the Barn Saturday, August 8th, 2015

Heirloom tomato poke, basil, sesame, won ton chip (Billy)
Seared kale cakes, gruyere, roasted red pepper jam,
balsamic drizzle (Billy)
Coconut shrimp spoons, peach salsa, micro cilantro (Billy)
Red curry beef brisket, radish, sesame plums (Mike)

Cucumber-mint gazpacho, goat cheese, marinated carrots (Mike)

Smoked Mt Lassen trout, pickled beets, arugula, radish, avocado, wasabi, citrus vinaigrette
(Billy)

California king salmon, corn relish (Mike) Gary's veggies, thai basil (Mike)



Thompson Valley Ranch garlic-ginger ribeye (Mike) Quinoa, sorrel, nectarines, sunflower seeds (Mike)

Lemon crepes, honey tried peaches, fresh strawberry jam (Mike)





#### **BARN DINNERS**

4 X 65 PEOPLE = 260

\$125 X 260 = \$32,500

Caterer 72%/Farm 28%

### **VALUE-ADDED PRODUCTS**





### **CONCERTS & EVENTS**





# Summer Concert Series

June 27 5-7:30 p.m.

JOHNNY "V" VERNAZZA BAND w/LEN RAINEY

Steve Leal Band

\$50

July 25 6-8:30 p.m.

**Blues Monsters** \*50

August 29 6-8:30 p.m.

**ROY ROGERS** and the DELTA RHYTHM KINGS

Neighbors Duo \$50

September 20 4-6:30 p.m.

ELVIN BISHOP

- and -Johnny "V" Vernazza Band

\$60





#### FOOD & BEVERAGE







## **PROMOTIONS**

#### **ADVERTISING**



#### **TICKET SALES**



#### **PARKING & SECURITY**











#### CONCERTS

4 X 250 PEOPLE = 1,000

\$60 X 1,000 = \$60,000

Expenses 85%/Profit 15%

#### **BREWS WITH VIEWS**









# "NOT AFRAID OF THE BLACK HELICOPTERS"



#### PROMOTE THE LIFESTYLE





#### PASS ON YOUR LEGACY



#### SIERRA VALLEY FARMS

## WWW.SIERRAVALLEYFARMS.COM GARY ROMANO